



Great Reasons to Shop through Staples Preferred Delivery

The Staples Preferred Customer Program is Staples' top level savings program offered to companies exclusively through our fast & free delivery service. Staples Preferred offers flexible ordering options to our clients. You can order through our exclusive website www.staplespreferred.ca, or by phoning or faxing from our exclusive catalog to our Designated Customer Care team. As your account manager, I am here to ensure your company's success with Staples Preferred.

The Canadian Health Food Association has **great discounts** with us, and has extended them to you as well! In order to keep these discounts for the company, they need to spend with our delivery program. By doing your office supply purchasing through Corporate Advantage, you are helping your account not only maintain the discounts they already have, but also qualify for further price breaks!

Here are some even more great reasons to use Staples:

1. **Dedicated staff.** We have a small, dedicated team of Customer Care Reps who only service our Corporate Advantage customers. Our mission is to deliver white glove service and great pricing. Our program is all about making it EASY for you!
2. A dedicated **Account Manager.** That's Me! I oversee the account, so that if you have a question or concern, you have a direct escalation line right to me. I can look into pricing, special orders, large volume needs, furniture purchases, product information, etc. I am here to help!
3. **White glove, next day delivery.** Our drivers have a mandate to not only deliver your orders, but also to put the order exactly where you need it. Our driver will take your paper right to the copy room for you!
4. **Delivery is Free!** Even though our costs run about \$40 a shipment, we extend free delivery on all of our Corporate Advantage deliveries. That means no shipping charges on an order of furniture, paper, or one pen! However, we appreciate when your orders can be consolidated in order to keep our costs and your prices as low as possible!
5. A very secure, **user-friendly website!** You can order online, browse for items online, save your frequently ordered items in a list online AND the system keeps a record of the last 20 internet orders placed, which is very handy for quickly checking back for past order information.
6. **OPTIONS!** You can also place orders by using a fax or email order form. If you do not have access to our online ordering, but would like the ease of doing your order on the computer, simply email it in to customercare@corporateadvantage.ca or you can fax to 866-248-6745 or 888-515-4440. Telephone orders are of course welcome at 888-515-8880, especially if you have any questions.
7. **Negotiated Pricing.** If there is something that you would like to purchase through us, that you order consistently, we want to ensure that we are offering the best pricing. If your account is in good standing with us, we can do special negotiations on the items you use the most! We can also negotiate special discounts on large stock-ups. Contact me with the specifics!

Thanks and I look forward to hearing from you!

Regards,

Account Manager
Phone: (866) 248-6745 Ext. 6111
Email: am@staples.com



Preferred Customer

that was easy:

rien de plus simple.®

Customer Profile

Staples Sales Professional: Debbie Somers
Phone: (866) 319-8181 ext. 2047514

Date: 2/27/2012
Fax: (866) 556-9857

All pricing is provided by Staples in reliance on the expectation that Buyer will have an average monthly order size of **\$200.00** per order. In the event Buyer's average order size is below **\$200.00**, the benefits offered through Preferred Customer may no longer apply.

Annual Spend Commitment: \$ _____

Shipping Information

Company Name: _____

"Ship To" Address: _____ **Suite/Floor:** _____

City: _____ **Province:** _____

Postal Code: _____ **Catalogue Language:** English French

Telephone: _____ **Ext:** _____ **Fax:** _____

Decision Maker: _____ **Title:** _____

Contact Person: _____ **Title:** _____

Email Address: _____ Contact Person is the Website Administrator

Number of Employees: _____ **Business Hours:** _____

Type of Business: _____ **Is the office open during lunch?** Yes No

Website Information

Check 1 of the following options: Website Administrator Order Approver Buyer

First & Last Name: _____ **Phone:** _____ **Ext.** _____

Email Address: _____ **Language:** English French

Please note: A minimum of one (1) Website Administrator is required to access www.StaplesPreferred.ca.

Billing Information

Type of Credit Card: Amex Visa MasterCard Staples Account Enclosed Application

Card Number: _____ **Expiry Date:** _____ **Credit Option:** _____

MM / YY

Cardholder's Name: _____

Check off this box if "Bill To" address is the same as the "Ship To" address.

"Bill To" Address: _____ **Suite/Floor:** _____

City: _____ **Province:** _____

Postal Code: _____ **Telephone:** _____

Please note: If applying for credit, the billing address above must be the same address as on your credit application.

Office Use Only

Existing Staples Customer Number: _____ **ISR Type:** Net New Migration

Tier: _____ **AM Type:** Parent

Contact ID: _____

* Consistent ultra low pricing replaces any promotions and coupons offered through STAPLES Business Delivery. STAPLES reserves the right to adjust prices in response to market conditions and industry-wide cost fluctuations.